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**Intellectual Property Business Basics 101 Course**

*By LES USA & Canada society*

June 21, 2016 - This one-day, deal-centric course has been designed by experienced Licensing Executives Society (LES) (U.S.A. & Canada) executives for business and licensing professionals who are newer to the field in the United States and Canada. Whether it is a trademark, international brand, copyright, patent, know-how, trade secrets, or a combination of some/all of these, recent transactions and auctions have confirmed the value of IP in business. This course is interactive and built around real-world examples and small, hands-on, group exercises.

To learn more and to register, click [HERE](#).
Silicon Valley Chapter Meeting: Hot Topics in Patent Licensing - the What, Why and the How

By LES USA & Canada
June 22, 2016 - A panel of experienced licensing professionals with diverse backgrounds will focus on both “business to business” licensing and “patent enforcement” licensing, exploring topics such as “Most Favored Nation” clauses, covenants not to sue, Changes in control/Affiliates, Allocation of rights to inventions, Grant backs/rights in improvements, Global royalty structures, NDA’s, Indemnification, among others.

To learn more and to register, click HERE.

LES Nominees Compete for the 2016 Frank Barnes Award

By LESI organization
June 2016 – The Frank Barnes Award for becoming a distinguished mentor for the year 2016 was official launched. Established in 2000 by a group of Licensing Executives Society (U.S.A. and Canada) Inc., members to memorialize Frank Barnes’ vast contributions to the field of Licensing through mentorship, the award for the competition recognizes outstanding contributions in mentoring by individuals in the field of Licensing.

The Winner will be announced on July 1, 2016, at the LES Annual Conference.

“Certified Patent Valuation Analyst” (CPVA) Course

The Licensing Executives Society – Arab Countries (LES-AC) in cooperation with Business Development Academy – New Jersey – will be holding the “Certified Patent Valuation Analyst” (CPVA) course, in Dubai –UAE, on July 10-11, 2016.

Course Outlines:
- Valuation of Emerging Technologies.
- Negotiating Licensing Agreements for Maximum Returns.
- Calculating Damages Resulting from Patent Infringement.
- Advanced Patent Valuation (webinar).

For more information & registration, contact us at: les@lesarab.org ; Telephone: 009626 5100900 Ext. 1620; or visit our official website on the below link: http://goo.gl/Yw8Lku
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