



Licensing Executives Society – Arab Countries (LES-AC)

Training Plan 2017

No	Course	Date	Duration/hrs	Language	Registration Fees (USD)	Country/City
1	Training of Trainers (TOT)	18-25/2/2017	30	English & Arabic	700	Jordan - Amman
2	Business Writing Skills	9-13/4/2017	20	English & Arabic	350	Jordan - Amman
3	Introduction in Franchise	xx/5/2017	20	Arabic	700	KSA- Riyadh
4	Training of Trainers (TOT)	13-20/5/2017	30	English & Arabic	700	Jordan - Amman
5	Software Licensing	16-18/7/2017	15	English & Arabic	400	Jordan - Amman
6	Training of Trainers (TOT)	5-12/8/2017	30	English & Arabic	700	Jordan - Amman
7	Fundamentals of Intellectual Asset Management and Licensing	27-29/8/2017	15	English & Arabic	400	UAE - Dubai



No	Course	Date	Duration/hrs	Language	Registration Fees (USD)	Country/City
8	Drafting and Negotiating Licensing Agreements	26-28/9/2017	15	English & Arabic	400	Jordan - Amman
9	Exam of Commercializing Technology Through the Power of IP Licensing - Level one of Arab Certified Intellectual Property Licensing Practitioner (ACIPLP)	01/10/2017	Exam	English & Arabic	200	Jordan - Amman
10	Exam of Essential Principles and Tools of Licensing - Level Two of Arab Certified Intellectual Property Licensing Practitioner of Arab Certified Intellectual Property Licensing Practitioner (ACIPLP)	15/10/2017	Exam	English & Arabic	200	Jordan - Amman
11	Exam of Advanced Licensing Strategies and Skills- Level Three of Arab Certified Intellectual Property Licensing Practitioner (ACIPLP)	29/10/2017	Exam	English & Arabic	200	Jordan - Amman
12	Training of Trainers (TOT)	11-18/11/2017	30	English & Arabic	700	Jordan - Amman